

NAFE MEMBER NEWS

National Association of Forensic Economics

NAFE Member News
Volume 19, Issue 1
February 2005

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Seton Hall University

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Economic Consulting

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Nancy L. Eldredge

Note from the President

Fellow NAFE Members,

It is with a great deal of humility that I assume the post of your association's President. I am grateful to be standing on the shoulders, figuratively speaking, of outstanding recent Past Presidents Stephen Horner, Jim Rodgers, and Mike Piette, with whom I have collaborated in various capacities. Their efforts and accomplishments on behalf of the association will make easier the challenges that will inevitably come along during my term. In addition, I will be fortunate working with a dedicated and hard-working Board of Directors (Elizabeth Gunderson, Tyler Bowles, Kurt Krueger, Gary Skoog, Larry Spizman and Steve Shapiro), as well as Executive Director George Schieren and Secretary Nancy Eldredge.

On the immediate horizon are a few issues that your board will be addressing. Perhaps the farthest-reaching concerns the form in which our journals will be "published" in the future. We are all used to seeing and using hard copies of each issue. However, there is a decided trend towards delivery using alternative media including CD-ROM and direct electronic access via the web. Readers are currently able to access individual articles, sometimes without charge. University and corporate librarians now daily face decisions regarding how they want to receive publications and journal publishers are trying to figure out the cost-benefit ratios of alternative delivery mechanisms. This year we will initiate a thorough study of the choices before us.

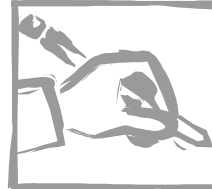
In addition, your Board will be monitoring our new contract with Allen Press with respect to subscriptions and membership lists. We also will be working closely with the JFE's co-editors, Mike Piette and Steve Shapiro, in the aftermath of the

merger of our two former journals. An ongoing focus continues to be to explore ways in which we can attract new members to join NAFE. And, of course, your Board will continue to assist in coordinating our various regional meetings throughout the year.

Please make regular use of our website, and contact me or any Board member should you have questions or suggestions. The lifeblood of our organization is its members, so consider participating by presenting a paper at one of our conferences, volunteering to work on a committee, and participating in the NAFE-L discussion list. I know that through my own involvement in these activities

I have learned much more from our members than I have offered. I hope you will experience the same.

Frank D. Tinari, President



NAFE Changes

Memberships/Subscriptions:

NAFE
P. O. Box 7075
Lawrence, KS 66044-7075
(800) 627-0629 Ext. 297
(785) 843-1235 Ext. 297
Fax: (785) 843-1274
nafe@allenpress.com

***JFE* and other NAFE matters:**

NAFE
P. O. Box 394
Mount Union, PA 17066
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umkcnafe@umkc.edu

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International 2005—Dublin, Ireland

**NATIONAL ASSOCIATION OF FORENSIC ECONOMICS
INTERNATIONAL CONFERENCE
DUBLIN, IRELAND—MAY 27-28, 2005
Organizer: John O. Ward**

Announcing
**The Second International Summer Conference of the
National Association of Forensic Economics
Dublin, Ireland
May 27-28, 2005**

This year's conference in Dublin will continue the theme of comparing procedures and methodologies for calculating damages in PI/Death and Commercial Litigation in the U.S. with those used in other common law countries. Our meeting in Dublin will have the same format as this year's meetings in Edinburgh, Scotland. Sessions are in an open discussion format. Papers topics will be considered for the late morning and afternoon sessions. This year, Justice Joseph Finnegan, President of the High Court of Ireland and member of the Irish President's Cabinet, has agreed to chair our first session on May 27.

We have group reservations at the Fitzwilliam Hotel in Dublin for May-26-29, with provision for registration for two days before and after the conference. The Fitzwilliam is a 5-Star hotel with two excellent restaurants. We have a rate of 240 Euros/night (\$288) inclusive of VAT, and a full breakfast. The registration fee is \$120 which covers the meeting room registration, lunch and other refreshments. Please confirm your intent to participate, along with your registration fee made out to John Ward Economics and mailed to John Ward Economics, Ste. 235, 8340 Mission Road, Prairie Village, Kansas 66206. Please e-mail me at Wardjo@umkc.edu or call me at 913-381-9420 if you have an interest in attending and/or an idea for a discussion topic or paper.

Hotel reservation cancellations can be made up to 3 days prior to the conference. Members have sent plans for tours during their stay and I will provide that information at your request.

Room registration for the Fitzwilliam Hotel for days before and after the conference can be made by calling Dublin Hotel Finders at 866-770-1555, toll free and asking for the "NAFE Group." We will have a post-conference, internet follow-up discussion on the issue of ethics case studies for those wishing to participate

The preliminary program will be as follows:

Friday, May 27

8:30-10:00 Session 1

Calculating Economic Damages in PI/Death litigation in Ireland: Comparing the U.S. and U.K Experience

10:15-11:30 Session 2

What is the U.S. Damages model: Strengths and Deficiencies?

11:30-1:00

Lunch

1:00-3:00-Session 3

Commercial Damages: U.S. and Ireland

Saturday, May 28

9:00-11:00

Breakfast Meeting – general discussion on ethical issues in a forensic practice.

All sessions are in an open discussion format. While a panel discussion format will be used, we invite paper submissions on any the above topic areas. Submissions should be to Jack Ward. Spouses may participate in a concurrent session on Managing a Forensic Economic Practice; Office Issues on May 28 during a morning breakfast.

West 2005—San Francisco

WESTERN ECONOMIC ASSOCIATION INTERNATIONAL
 SAN FRANCISCO – JULY 4-8 (NAFE SESSIONS WILL BE ON JULY 7TH AND 8TH)
 Organizer: Tyler J. Bowles, Vice-President, Western Region

CALL FOR PAPERS & PROGRAMS

DEADLINE: MARCH 15, 2005

In 2005, the 80th annual conference of the Western Economic Association International will be held July 4th -8th at the San Francisco Marriot. NAFE sessions will be held on the 7th and 8th. Interested presenters, discussants, and session chairs should contact:

Tyler J. Bowles
 3530 Old Main Hill
 Utah State University
 Logan, Utah 84322-3530
 435.797.2378
 tbowles@econ.usu.edu

Employment Opportunity Advertisement

THE UDINSKY GROUP, Berkeley, California

Forensic Economics

Labor Economics

Macroeconomics

Microeconomics

Classical Statistics

The Udinsky Group (TUG) specializes in the area of Law and Economics and Expert Economic Testimony, with particular emphasis on Personal Injury, Employment and Business Law cases. TUG was founded in 1977 by Dr. Jerald Udinsky, and has developed and maintained a reputation for the highest quality of research and expert testimony. At present there is an opening at the Senior Level, in the field of Personal Injury economics research, supporting expert testimony. This job would be appropriate for an enterprising and capable Ph.D. Economist (possibly M.A. or M.B.A. with experience and if talented and entrepreneurial) who would like to move into the area of expert testimony and/or research. This job is in Berkeley, California, close to the University of California. Most of our clients are attorneys and claims managers throughout the State of California, and the Northwest generally. This position mainly supports expert testimony in the areas of Personal Injury, Severe Disability and Annuity Testimony, areas frequently associated with the field of Forensic Economics and the National Association of Forensic Economists.

The employee would direct the research of other more junior economists in the office, which would require an emphasis on careful research and the efficient use of time. Excellent oral and written communication with attorneys, claims managers, and other clients is required. We have a casual and friendly work environment, but always emphasize the highest quality of research and economics report preparation. The appropriate candidate would need excellent writing and oral communication skills, and be very capable in the use of Excel, Word, Power Point, graphic illustrations, and most forms of basic financial calculations. The pay for this position is quite competitive, based on experience, with full benefits and two pension plans. Pay increases occur regularly as a person advances and contributes more to our organization. To apply, send a cover letter, resume, examples of writing and research, and references. If by email we prefer PDF files. We are an equal opportunity employer. CONTACT: Jerald Udinsky, Ph.D., by email at: udinsky@udinsky.com, by mail at Dr. Jerald Udinsky, The Udinsky Group, 2941 Telegraph Avenue, Berkeley, California, 94705, or by Fax at (510) 649-9650. Web Site: www.udinsky.com.

Midwest 2005—Kansas City

MISSOURI VALLEY ECONOMIC ASSOCIATION KANSAS CITY—OCTOBER 27-29, 2005

Organizer: Gary Skoog, Vice President, Northern Region

The next Missouri Valley Economic Association meetings will be held in the Kansas City Marriot Country Club Plaza from October 27-29, 2005. It is likely that there will be at least one forensic economics session at those meetings. Information as it is updated on the Missouri Valley Economic Association can be found at:

<http://ecedweb.unomaha.edu/mvea.htm>

South 2005—Washington, DC

SOUTHERN ECONOMIC ASSOCIATION WASHINGTON DC—NOVEMBER 18-20 (Friday-Sunday) Organizer: Kurt V. Krueger, Vice-President, Southern Region

CALL FOR PAPERS DEADLINE: JULY 1, 2005

The SEA 2005 conference will be in Washington, DC at the Grand Hyatt Washington Hotel, November 18-20, 2005. Currently, the session lineup is

- #1) Quality adjusted life years (QALY'S) and other public health data and findings
- #2) Business valuation/commercial damages session
- #3) General paper session

The first session on QALY's is full; the business valuation session has room for one more paper; and, three slots are open in the general paper session. Please submit any paper abstracts for presentation to Kurt Krueger by July 1, 2005 at:

Kurt Krueger -- Krueger@JohnWardEconomics.com

FYI etc.

Letter from the Co-Editors of the Journal of Forensic Economics

As of January 2005, *Litigation Economics Review (LER)* was merged into the *Journal of Forensic Economics*. We will continue JFE's tradition since its founding in 1988 of publishing quality academic research pertaining to the application of economics to litigation matters. We will also continue the efforts made by *LER* to publish articles of relevance to practitioners in such areas as commercial litigation, employment law, antitrust, securities law and the valuation of financial assets and closely held businesses, as well as articles on personal injury and wrongful death damages. Information related to submission of articles to the JFE can be found on the JFE link at www.nafe.net.

We also encourage members of NAFE to volunteer to serve as referees. Willing referees are important for maintaining the quality of the JFE. Anyone interested in offering their services as referees should contact either Michael Piette (piette@netally.com) or Steven Shapiro (sshapiro@analyticresources.com). **Please indicate the topic(s) and/or area(s) in which you are willing to review manuscripts for the JFE.**

Michael Piette

Steven Shapiro

FYI etc. (continued)

**Minutes of the National Association of Forensic Economics
Board of Directors Meeting
January 7, 2005 Philadelphia, PA**

Voting members attending: Stephen Horner, Tyler Bowles, Rick Gaskins, Gary Skoog, Jerry Martin, Kurt Krueger, and Beth Gunderson. Also attending: George Schieren, Jack Ward, Steve Shapiro, Jim Rodgers, and Frank Tinari.

President Horner began the meeting at 11:00 am and welcomed everyone.

It was moved and seconded (Martin, Krueger) that *the minutes of the Board of Directors meeting July 24 – 25, 2004 be accepted*. The motion passed 7 – yes, 0 – no, 0 – abstain.

It was moved and seconded (Krueger, Gunderson) that *the minutes of the electronic meeting of December 15, 2004 be approved*. The motion passed 7 – yes, 0 – no, 0 – abstain.

After discussion about the potential for readers being misled to think that everyone “attending” or “participating” in a meeting would be voting, it was decided that the minutes of each meeting should reflect who in attendance was voting and who was not voting.

Schieren presented the financial statements for 2004. After discussion about the interpretation of the statement, it was recommended that the statement have a separate line item for the summer Board meeting. Also, in light of the rising cash balance held by NAFE and the rising interest rates, it was moved and seconded (Gunderson, Gaskins) that *the incoming President will appoint a three person committee (including Schieren) to recommend a cash management plan*. The motion passed 7 – yes, 0 – no, 0 – abstain.

It was moved and seconded that *the Board accepts the financial statements as present with a spelling correction of “expenses.”* The motion passed 7 – yes, 0 – no, 0 – abstain.

Schieren announced the results of the recent election. Larry Spizman was elected for a three-year term (until 2008) as the Eastern Vice-President, and Steve Shapiro was elected for a three-year term (until 2008) as an at-large Vice-President.

Tinari reported on the 2005 ASSA meeting. 50 binders with 200+ two-sided pages had been prepared. There were 9 papers in three sessions plus the special session. The table with journals was out, but NAFE needs to have a sign for that table in the future.

Bowles reported on the upcoming Western meetings. The WEAI meetings will be in San Francisco, with the NAFE sessions on July 7 and 8. There has been interest expressed in having another session devoted to vocational issues.

Krueger reported that the 2005 Southern Economic Association meeting will be held in Washington on November 18-20.

Gaskins reported that the NAFE sessions at the 2005 Eastern Economic Association meeting will be on Saturday, March 5.

Skoog reported that at the Missouri Valley Economic Association meeting this past year there were two NAFE sessions. NAFE might or might not sponsor sessions in 2005.

Rodgers reported that the Winter NAFE meeting will be in Aruba on January 28, and 12 people have signed up.

Ward reported that the NAFE International meeting will be in Dublin, Ireland on May 27 – 28.

Shapiro reported that the last issue of the *LER* is at Allen Press. Persons with papers currently submitted to the *LER* have been notified that there will be no more issues, and their submissions will be considered by the *JFE* if the author has no objection. The *JFE* will have published two issues approximately one month apart in late 2004, with the intention of publishing four issues in 2005. “Proquest” has offered to list the *JFE* in its abstract service and will pay a royalty for each reprint. However, the royalty is not very large. After discussion about reprints, abstracts, and electronic publishing, it was decided that Steve Shapiro, Mike Piette, and Jack Ward will talk to Allen Press about all aspects of reprints and electronic publishing and report back to the Board about possible future courses of action.

Shapiro reported a request from Mike Brookshire and Frank Slesnick to do another survey of NAFE members. It was moved and seconded (Martin, Krueger) that *the NAFE Board of Directors authorizes Mike Brookshire and Frank Slesnick to conduct a survey of NAFE members regarding their forensic economics practices. Any distribution of the survey results must include the disclaimer “The views of the respondents of the survey do not necessarily represent the views of the National Association of Forensic Economics, or its Board of Directors, or of all of the members of NAFE.”* The motion passed 7 – yes, 0 – no, 0 – abstain.

It was moved and seconded that *NAFE produce a new edition of the CD-rom containing all the articles from the LER and all issues of the JFE through Volume 16*. The motion passed 7 – yes, 0 – no, 0 – abstain.

Horner reported on the move of the NAFE office to Pennsylvania. Nancy Eldredge and the NAFE office have relocated to Mount Union, Pennsylvania with only a few minor technical glitches. The new NAFE telephone number is 866-370-6233. All the membership records, money, etc. will now be handled by Allen Press. Nancy will do all the journal preparation, the newsletter, etc. from Pennsylvania. Every effort will be made to ensure that all of Nancy’s work output is not just with her in case of an emergency. It may be possible to use Quickbooks online, and put all of the *JFE* in-process material online. It was moved and seconded (Gaskins, Bowles) that *the Board authorizes the President to employ Nancy Eldredge on an at-will basis for up to full-time status*. The motion passed 7 – yes, 0 – no, 0 – abstain.

(continued)

FYI etc. (continued)

There was a brief discussion about the procedures for conducting an electronic meeting. It was decided that the incoming president will appoint a committee to develop such procedures.

There was a brief discussion about the guidelines for reimbursing expenses of outside speakers at NAFE sessions at different conferences. It was decided that the incoming president will appoint a committee to develop such guidelines.

Out-going President Horner thanked all the Board members and Editors for all the good work they had done helping him in his two years as president.

There being no further business, the meeting was adjourned at 2:15 pm.

Respectfully submitted by George A. Schieren, Executive Director, January 11, 2005

Minutes of the NAFE General Membership Meeting January 7, 2005 Philadelphia, Pennsylvania

President Horner opened the meeting at 4:50 pm and welcomed everyone.

Schieren presented the minutes from the 2004 annual meeting in San Diego. It was moved and seconded that the minutes be approved as presented. The motion passed unanimously.

Schieren presented the financial statements for 2004. After questions and discussion, it was moved and seconded that the financial statements be approved. The motion passed unanimously.

Horner announced that the Past Presidents' Outstanding Service Award this year was going to Mike Piette for all his work as a Director, as President, and as Editor of the *JFE*. Because he had just had shoulder surgery, Piette was unable to attend, but Horner will send him the plaque.

Schieren announced the results of the recent election. Larry Spizman was elected for a three-year term (until 2008) as the Eastern Vice-President, and Steve Shapiro was elected for a three-year term (until 2008) as an at-large Vice-President.

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Bowles reported on the upcoming Western meetings. The WEAI meetings will be in San Francisco, with the NAFE sessions on July 7 and 8. Anyone interested in participating as a presenter, discussant, or chair was asked to contact Bowles.

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There being no further business, the meeting was adjourned at 5:40 pm.

Respectfully submitted, George A. Schieren, Executive Director, January 11, 2005

FYI etc. (continued)

Note on 2004 SEA Meeting in New Orleans

The 2004 meetings were held in New Orleans November 21-23 with the following presented:

Understanding Lost Social Security, Robert W. Cook
A Primer on Earnings Growth and Discounting, Gary R. Albrecht and Kurt V. Krueger
Differences between the Roles of a Forensic Economist for the Plaintiff and for the Defendant in Personal Injury/Wrongful Death Litigation
 (Roundtable-Participants: Thomas R. Ireland, Jim Rodgers, Allyn Needham)
Workshop on Calculating Work Probabilities using the Markov Increment-Decrement Worklife Expectancy Model
 (Workshop, Kurt V. Krueger)
Personal Expenses in Husband Wife Families, Kurt V. Krueger

Papers are available at discounted price to NAFE members!

Upcoming and Noteworthy

American Academy of Economic and Financial Experts Seventeenth Annual Meeting March 30-April 1, 2005 Las Vegas, NV

To **pre-register** for the 2005 Meeting send your \$100 check along with pertinent information as your current address, etc.to:

Dr. Gerald V. Boyles
 Wall School of Business
 Coastal Carolina University
 P.O. Box 261954
 Conway, SC 29528-6054
 (843)349-2653

On-site Registration will be in the Imperial Palace, Dynasty Room, prior to and in-between sessions on March 30, 2005 (Wednesday). The first session begins at 6:30 PM. **Reservations:** Imperial Palace, 3535 Las Vegas Blvd., So., Las Vegas, NV 89109-9969, (800)634-6441 (mention AAEFE when you call). If you have any problem making your reservation through the above number, try (800)800-2981. Room Rate: \$82.00 +8%tax (Single or Double) Reservation. Rate applies from 3/29 (Tues.) to 4/3 (Sun.). Cut-off Date: February 28, 2005

Call For Papers

Papers in all areas applicable to the work of Economic and Financial Experts are welcomed. Authors/presenters of accepted papers should bring 40 copies of the paper with them to the meeting. Authors of presented papers are encouraged to submit a finished version for review and possible publication in the *Journal of Legal Economics* (JLE). AAEFE is intended for professionals that work as academicians and/or consult as economic or financial experts. The focus of JLE is to publish papers that aid practitioners and advance the profession.

Send all proposals by **March 1, 2005** to:

Dr. Creighton Frampton
 School of Business Administration
 Philadelphia University
 Schoolhouse Lane & Henry Ave.


American Rehabilitation Economics Association (AREA) 2005 Annual Spring Conference May 12-15, 2005 — Silver Legacy Hotel Casino in Reno

The 2005 AREA Spring Conference is scheduled for Thursday-Sunday, May 12-15, 2005.

Pre-Conference sessions begin Thursday, May 12th

Open to all vocational, economic, financial and legal specialists who are involved in litigated cases of injury.

Updates as they become available can be found at: <http://a-r-e-a.org/>



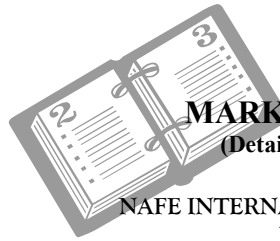
NATIONAL ASSOCIATION
OF FORENSIC ECONOMICS

Journal of Forensic Economics
P.O. Box 30067
Kansas City, MO 64112-0067



FEBRUARY 2005 NEWS

Nonprofit organization
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MARK YOUR CALENDARS

(Details on these meetings inside)

NAFE INTERNATIONAL SUMMER CONFERENCE
DUBLIN—MAY 27-28

WESTERN ECONOMIC ASSOCIATION
<http://www.vanderbilt.edu/AEA/anmt.htm>
SAN FRANCISCO—JULY 4-8

MISSOURI VALLEY ECONOMIC ASSOCIATION
<http://ecedweb.unomaha.edu/mvea.htm>
KANSAS CITY—OCTOBER 27-29

SOUTHERN ECONOMIC ASSOCIATION
<http://www2.bus.okstate.edu/ecls/sea>
WASHINGTON DC—NOVEMBER 18-20